

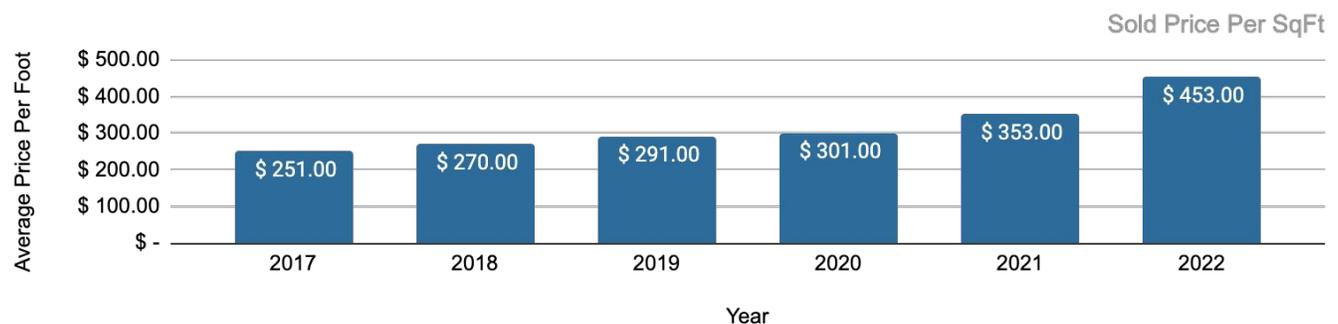
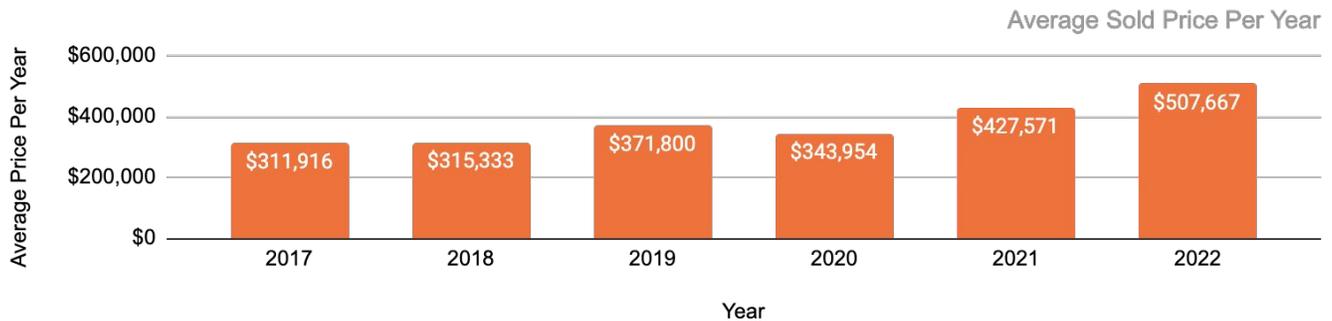
# Terrace at Pelican Beach Resort 2022 Annual Meeting

## Sold Listings Year to Date

Currently Active / Pending			
Unit	Bedroom/Bath	Price	Days on Market
1405	2BR/2BA	\$575,000	82 Days on Market (Active)
306	2BR/2BA	\$530,000	21 Days on Market (Active)
1404	3BR/2BA	\$650,000	08 Days on Market (Active)
504	3BR/2BA	\$625,000	06 Days on Market (Pending)
404	3BR/2BA	\$645,900	30 Days on Market (Pending)

Units Sold Per Year	
Year	Units Sold
2017	12
2018	9
2019	11
2020	11
2021	14
2022	6

Sold Year To Date				
Unit	Bedroom/Bath	Price	Days on Market	Date Sold
407	3BR/3BA	\$520,000	11 Days on Market	Sold 11/04/2021
1105	2BR/2BA	\$420,000	5 Days on Market	Sold 11/30/2021
203	2BR/2BA	\$490,000	32 Days on Market	Sold 01/20/2022
307	3BR/3BA	\$560,000	04 Days on Market	Sold 02/04/2022
706	2BR/2BA	\$550,000	06 Days on Market	Sold 04/15/2022
1106	2BR/2BA	\$535,000	01 Days on Market	Sold 04/27/2022
405	2BR/2BA	\$395,000	33 Days on Market	Sold 04/28/2022
402	2BR/2BA	\$516,000	06 Days on Market	Sold 04/29/2022



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## Destin Condo Market Snapshot

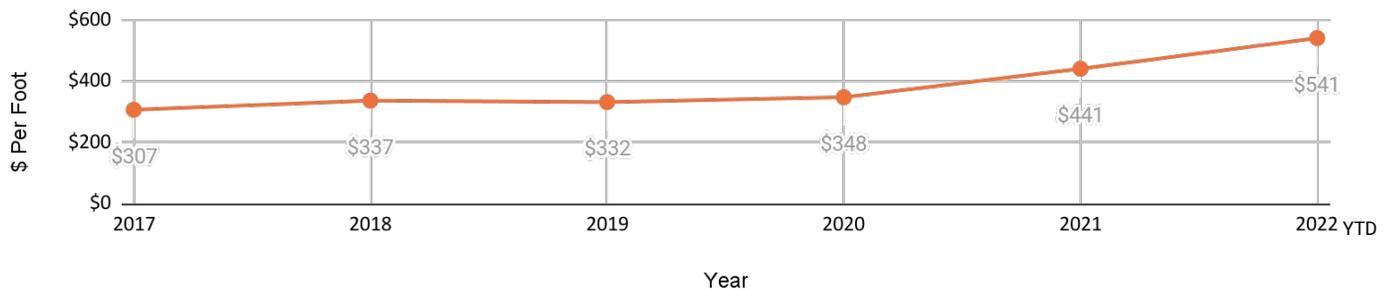
Destin Condo Market  
Average List Price vs Sold



List to Sold Ratio



Destin Condo Market  
Sold Price Per Foot, Per Year



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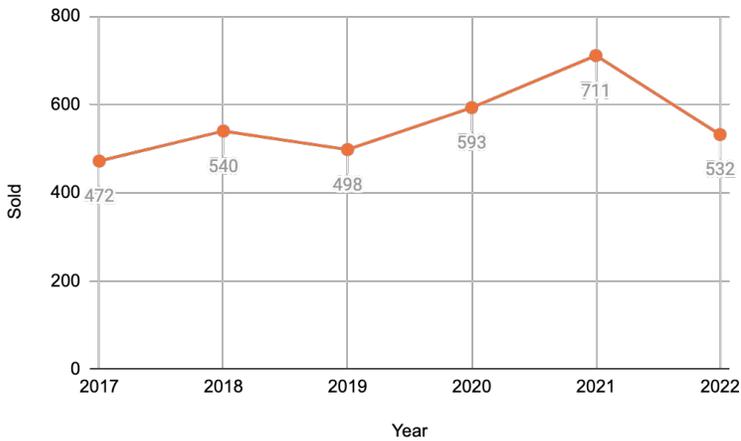
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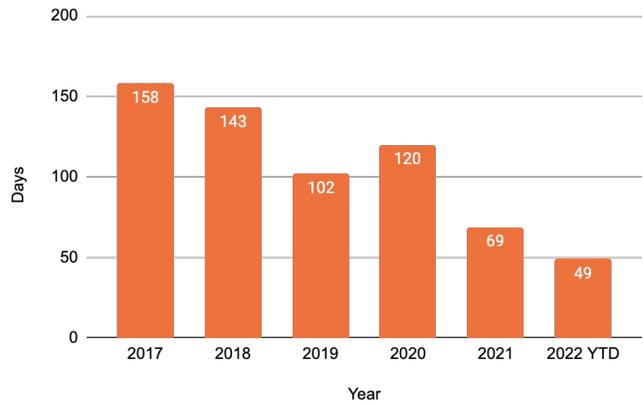
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## Destin Condo Market Snapshot

Total Sales Per Year



Days on Market Per Year



Destin Condo Q3 Comparison

Category	Q3 2021	Q3 2022	% Difference
Average List \$	\$673,799	\$749,854	11.3% Increase
Average Sold \$	\$654,837	\$728,798	11.3% Increase
Sold \$ Sq/Ft	\$466	\$577	23.8% Increase
#Sold	140	139	Neutral
List to Sold Ratio	97.44%	97.61%	Neutral
Days on Market	72	54	25% Decrease
Volume	\$91,677,199	\$101,302,965	10.5% Increase

Destin Condo Comparison YTD 2021 vs 2022

Category	YTD 2021	YTD 2022	% Difference
Average List \$	\$592,006	\$702,468	18.6% increase
Average Sold \$	\$577,418	\$686,955	19% Increase
Sold \$ Sq/Ft	\$431	\$541	25.5% Increase
#Sold	568	533	6.17% Decrease
List to Sold Ratio	98.14%	98.47%	Neutral
Days on Market	78	49	37.18% Decrease
Volume	\$327,973,845	\$366,147,518	11.66% Increase



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