



2014

in perspective

<u>Time Frame</u>	<u>Dollar Volume</u>	<u>Number of Sales</u>
2005	\$724.5 million	883
2006	\$681.9 million	709
2007	\$756.6 million	631
2008	\$343.2 million	339
2009	\$265.7 million	276
2010	\$317.6 million	327
2011	\$247.4 million	383
2012	\$364.7 million	444
2013	\$342.2 million	410
2014	\$507.1 million	523

<u>Changes from 2013 to 2014:</u>	<u>\$ Volume</u>	<u># of Sales</u>
Overall change in Dollar Volume for San Miguel Co.	48%	
Overall change in Number of Sales for San Miguel Co.		28%
Change in Dollar Volume/Sales for Mtn. Village	63%..	11%
Change in Dollar Volume/Sales for Telluride	59%..	62%
Change in Dollar Volume/Sales for remaining County	8%..	17%

- Dollars were hugely up in **Mtn. Village** with minor change in Number of Sales.
- Both Dollars and Number of Sales were up dramatically in **Telluride**.
- **County** sales recorded moderate increases in both Dollars and Numbers.

The best news: 2014 was our strongest year in both Dollars and Numbers since the peak in 2007!
All indicators point to a very positive outlook for 2015.