

Housing Report for McAllen-Edinburg-Mission

Spotlight on May 2024

Economic News

May MSA jobs increased from 298,100 to 302,300, according to the latest figures published by the Texas Workforce Commission. This marks a 1.41% year-over-year (YoY) increase compared with May 2023, a net increase of 4,200 new jobs. Over the past five years, the job growth rate has increased at an average annual rate of 2.22%.

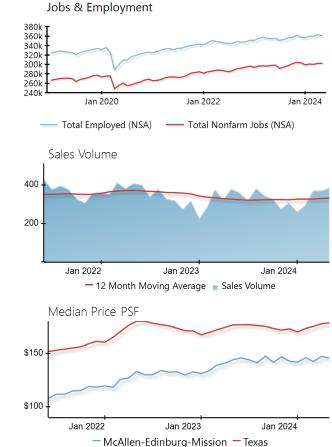
In addition, the unemployment rate for May decreased to 5.69% from 5.88% in 2023.

Housing Update

Sales volume for single-unit residential housing increased 1.86% YoY from 376 to 383 transactions. Year-to-date sales reached a total of 1,672 closed listings. Dollar volume dipped from \$103.4 million to \$100.75 million.

The average sales price dipped 4.35% YoY from \$275,009 to \$263,053, while the average price per square foot rose from \$140.41 to \$141.83. Median price rose 0.22% YoY from \$244,465 to \$245,000, while the median price per square foot rose from \$144.28 to \$145.76.

Months inventory for single-unit residential housing rose from 4.2 to 6.7 months supply, and days to sell rose from 98 to 102.



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Table 1: Month Activity
                                                                 2024
                                                                                                                              2023
                                    May
                                                       YoY %
                                                                           YTD
                                                                                             YoY %
                                                                                                                   May
                                                                                                                                        YoY %
                      Sales
                                     383
                                                       1.86%
                                                                           1,672
                                                                                              6.02%
                                                                                                                   376
                                                                                                                                         -7.62%
            Dollar Volume
                                 $100,749,443
                                                       -2.57%
                                                                       $423,321,081
                                                                                              6.56%
                                                                                                               $103,403,446
                                                                                                                                         1.02%
       Median Close Price
                                  $245,000
                                                       0.22%
                                                                         $237,500
                                                                                              4.17%
                                                                                                                 $244,465
                                                                                                                                         6.94%
              New Listings
                                     775
                                                       28.95%
                                                                          3,767
                                                                                             29.27%
                                                                                                                   601
                                                                                                                                         5.81%
            Active Listings
                                    2,208
                                                       62.11%
                                                                           2,101
                                                                                             53.36%
                                                                                                                   1,362
                                                                                                                                        64.69%
        Months Inventory
                                     6.7
                                                       59.83%
                                                                                             59.83%
                                                                            6.7
                                                                                                                    4.2
                                                                                                                                        87.85%
                                     102
                                                       4.08%
                                                                            98
                                                                                                                                        22.50%
              Days to Sell*
                                                                                              4.26%
                                                                                                                    98
        Average Price PSF
                                   $141.83
                                                       1.01%
                                                                         $141.17
                                                                                              2.95%
                                                                                                                  $140.41
                                                                                                                                         8.13%
         Median Price PSF
                                   $145.76
                                                       1.03%
                                                                          $145.15
                                                                                              4.79%
                                                                                                                  $144.28
                                                                                                                                         8.21%
      Median Square Feet
                                    1,687
                                                       -1.52%
                                                                          1,620
                                                                                             -3.05%
                                                                                                                   1,713
                                                                                                                                         0.76%
Close to Original List Price
                                   94.84%
                                                       -0.59%
                                                                          94.89%
                                                                                             -0.17%
                                                                                                                  95.40%
                                                                                                                                         -2.16%
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* Days to Sell = Days on Market + Days to Close

About the data used in this report

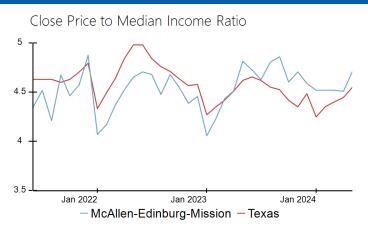
Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership between Texas REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Texas Real Estate Research Center at Texas A&M University.

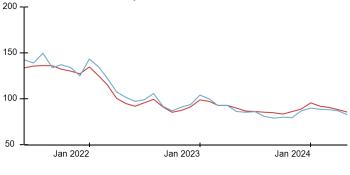




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- McAllen-Edinburg-Mission - Texas



Table 2: Price Cohort Analysis

| Price Cohort | Closed Sales | YoY % | % Total Sales | Median Close Price | YoY % | Median Close Price PSF | YoY % | Active Listings | Months Inventory | Median Square Feet | Median Year Built |
|------------------|-----------------|--------------|------------------|-----------------------|--------|---------------------------|--------|--------------------|---------------------|-----------------------|----------------------|
| \$0 < \$70k | 9 | 12.50% | 2.36% | \$62,500 | 28.87% | \$74.53 | 73.17% | 14 | 2.3 | 912 | 1993 |
| \$70k < \$100k | 12 | 140.00% | 3.14% | \$85,000 | -5.56% | \$75.62 | -9.25% | 51 | 4.7 | 1,077 | 1989 |
| \$100k < \$150k | 29 | -14.71% | 7.59% | \$135,000 | 3.85% | \$112.85 | 7.38% | 138 | 4.6 | 1,152 | 2002 |
| \$150k < \$200k | 63 | 23.53% | 16.49% | \$179,500 | 2.57% | \$133.71 | 4.22% | 252 | 4.2 | 1,306 | 1998 |
| \$200k < \$250k | 91 | -9.90% | 23.82% | \$229,250 | 0.20% | \$149.77 | -0.08% | 362 | 4.7 | 1,520 | 2016 |
| \$250k < \$300k | 87 | 19.18% | 22.77% | \$271,000 | 0.37% | \$154.66 | 1.41% | 510 | 7.7 | 1,780 | 2019 |
| \$300k < \$400k | 53 | -3.64% | 13.87% | \$330,000 | 0.12% | \$162.11 | 4.99% | 486 | 9.3 | 2,104 | 2018 |
| \$400k < \$500k | 21 | -22.22% | 5.50% | \$430,000 | 0.00% | \$154.85 | -0.01% | 171 | 11.7 | 2,835 | 2018 |
| \$500k < \$750k | 11 | -38.89% | 2.88% | \$572,500 | -1.72% | \$170.73 | -3.17% | 129 | 16.1 | 3,335 | 2010 |
| \$750k < \$1 mil | 3 | 50.00% | 0.79% | *** | *** | *** | *** | 45 | 27.0 | 7,804 | 2001 |
| \$1 mil + | 3 | 50.00% | 0.79% | *** | *** | *** | *** | 50 | 28.6 | 5,100 | 2013 |

*** Not displayed when fewer than 5 sales

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364

353

354

Single-Family Homes

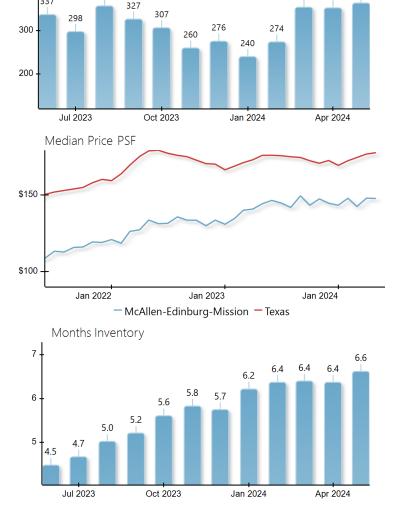
Sales volume for single-family homes decreased 0.27% YoY from 365 to 364 transactions. Year-to-date sales reached a total of 1,585 closed listings. Dollar volume dipped from \$101.34 million to \$96.99 million.

The average sales price dipped 4.03% YoY from \$277,632 to \$266,456, while the average price per square foot rose from \$140.60 to \$142.94. Median price did not change from May 2023, while the median price per square foot rose from \$144.32 to \$147.78.

Months inventory for single-family homes rose from 4.1 to 6.6 months supply, and days to sell rose from 98 to 102.

| | May 2024 | YoY % |
|------------------------------|--------------|--------|
| Sales | 364 | -0.27% |
| Dollar Volume | \$96,989,866 | -4.29% |
| Median Close Price | \$245,000 | 0.00% |
| New Listings | 727 | 32.66% |
| Active Listings | 2,068 | 61.94% |
| Months Inventory | 6.6 | 61.29% |
| Days to Sell | 102 | 4.08% |
| Average Price PSF | \$142.94 | 1.66% |
| Median Price PSF | \$147.78 | 2.40% |
| Median Square Feet | 1,687 | -2.26% |
| Close to Original List Price | 94.92% | -0.50% |

Table 3: Single-Family Activity

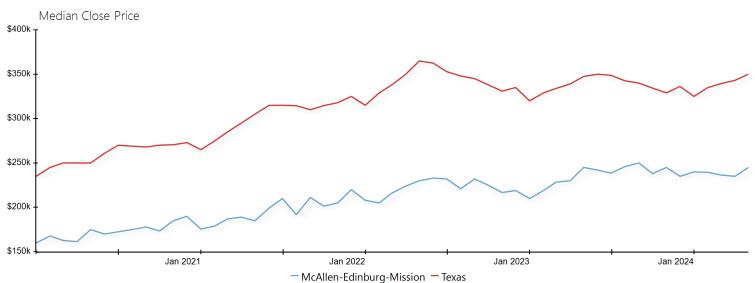


Total Sales Volume

357

400

337



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