

JULY 2020 | ISSUE 3



Ben Bartolazzi

Real Estate Team

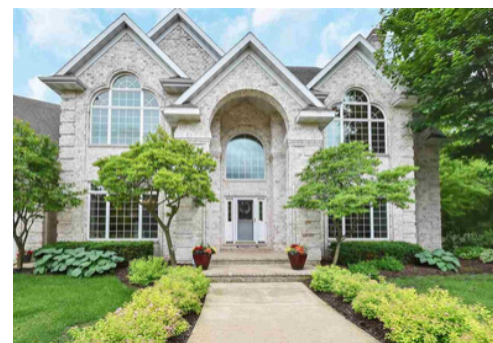
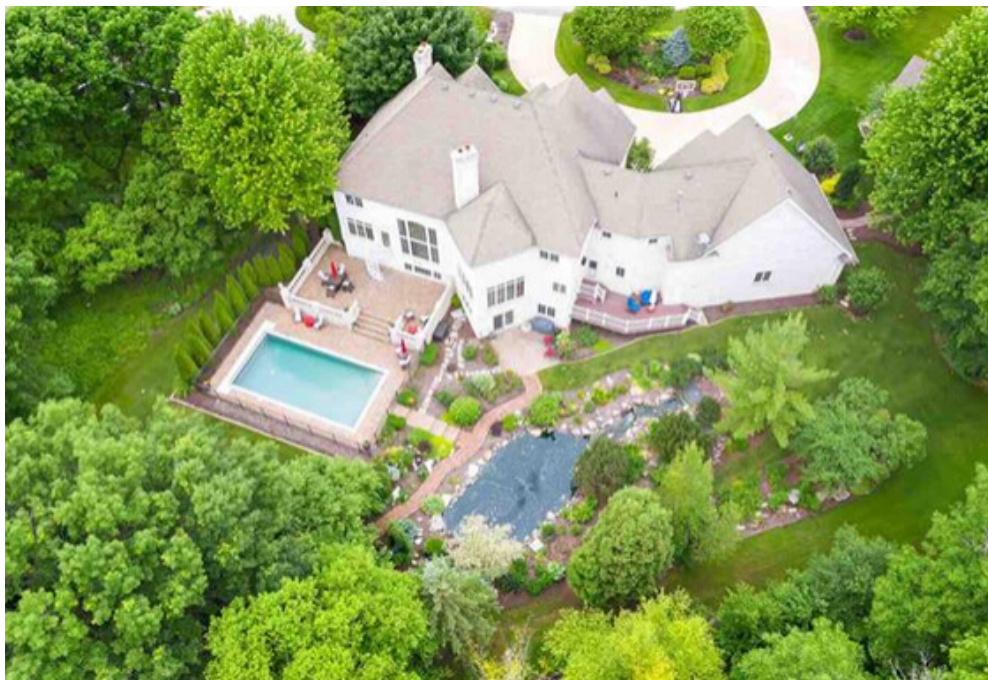
THE BEST
NEWSLETTER FOR
YOUR REAL ESTATE
NEEDS

WHAT'S INSIDE THIS ISSUE:

TRENDING: DAYS ON
MARKET

FEATURED AGENT: JAMIE
BLAU

INDEPENDENCE DAY
TRIBUTE FROM BBRE



TRENDING: DAYS ON MARKET

WRITTEN BY ELIZABETH HELFENBERGER

The weather isn't the only thing warming up: the latter half of the Spring Market had homes selling like hotcakes! With lower interest rates and an increased interest in homeownership over steep rental prices, homes are experiencing fewer days on the market. Does this mean the amount of buyers ready to invest has grown? Maybe. But, the amount of listings available to spring buyers has been steadily decreasing for the last few years too. According to data from Wisconsin Realtors Association, new listings in the month of May were down 33 percent from last year.

And this demand has made buying homes the most competitive agents have seen it in history! "You're getting 30-40 showings on a listing in a matter of a couple days, only one person is getting that house, and there's only a handful of homes that are hitting the market every single day," says Ben Bartolazzi in the June interview for WBAY-TV channel 2.

With this sort of competition, buyers have to be ready if they want to land the right home. And there's nothing like hiring a great agent to help in this endeavor!

With an increased demand for homeownership, Wisconsin homes are experiencing fewer days on the market and a pick up in late spring sales. Will this trend continue into the summer?



MEET JAMIE BLAU

"The best journey leads you home," is Jamie Blau's motto. Fun, helpful and thorough home searches are some of Jamie's many talents. Since she has started her real estate career in 2016, Jamie has excelled as an agent, working with both buyers and sellers. She has taken her talents into the Fox Valley and has brought on and trained two more agents. "It all comes down to a love for helping people and a love for real estate," Jamie said. Helping people on their home journey is just one of the ways Jamie serves those in the Fox Valley. She volunteers her time as a board

member for the Citizens Review Panel for Outagamie County, taking an active role in ensuring children are protected from abuse and neglect by evaluating and improving the child protective system. This volunteer effort in her community is a personal one; Jamie became a foster parent eleven years ago to her now adopted son, Charlie. Since then, she has fostered many children and adopted four more, rounding out her family to a joyous total of 11 children. Along with the dedication and care she shows towards clients and the community, Jamie enjoys visiting parks and taking trips to Door County with her family.

"IT ALL COMES DOWN TO A LOVE FOR HELPING PEOPLE AND A LOVE FOR REAL ESTATE,"



HAPPY 4TH OF JULY FROM BEN BARTOLAZZI REAL ESTATE!

THE BEN BARTOLAZZI REAL ESTATE TEAM THANKS ALL THE MEN AND WOMEN WHO HAVE SERVED OUR COUNTRY, MAKING IT A PEACEFUL HOME FOR OUR LOVED ONES. FOR THE FOURTH OF JULY, OUR AGENTS ARE USING THEIR TIME TO HONOR THOSE WHO HAVE SERVED, PAUSING, REMEMBERING AND CELEBRATING USA FREEDOM WITH THEIR FAMILIES.



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