



The Steps to Sell Your Home



1) Initial Consultation with your TYG Agent



9) Accept the contract



2) Price your Home through a CMA
(Comparative Marketing Analysis)



10) Escrow Opened/ Settlement Scheduled



3) Prepare your Home to Sell



11) Home Inspections Conducted by Buyer

(refer to flyer)



4) Professional Photos and Video Taken



12) Negotiate Inspection Addendum



5) Place your home on the Multiple Listing
Service



13) Satisfy Repairs



6) Implement your home's Marketing Plan

(refer to TYG Marketing Plan)



14) Appraiser Visits Home (if applicable)



6) Implement your home's Marketing Plan

(refer to TYG Marketing Plan)

15) Termite Inspection



7) Receive and review offers on your home



16) Final Walk-through



8) Negotiate Terms



17) Settlement Attorney