

# TOP AGENT

MAGAZINE



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## ARMANDO DELGADO



With a desire to help others and a talent for business, Armando Delgado has made great strides as a real estate agent. He got his start in 2013, when he was working as a teacher. Ever since then, his business has continued to grow. “Everything has really taken off in the past four years, and my background in teaching has helped me expand,” he explains. Utilizing his connections with educators, and even past students, he’s built a strong referral network. Serving Miami-Dade and Broward counties, he covers a wide area and loves guiding people towards their real

estate goals. Working as a solo agent from the beginning, Armando is now ready to build a team consisting of agents just as committed to delivering superior service.

“I’ve been blessed that people are starting to recognize me in the community as a trusted and experienced real estate professional,” he explains. “People will tell their friends and family that they can trust me to take care of them and point them in the right direction.” His past career has helped him teach his buyers and sellers about the real estate





world, letting them know what to expect and how to make the transaction smoother. With a love for learning, he's also an exceptional listener, which means he knows exactly what each customer wants. Committed to getting them through this chapter of life, he makes the process as stress-free as possible, negotiating to get them the best deal and leaving no questions unanswered. "I'm willing to go the extra mile," he says. "I don't mind working late hours. I make myself available for my clients no matter the time of day."

After working with Armando, buyers and sellers love spreading the word about his work. One recently said, "I had the pleasure of working with Armando throughout the past several months. Armando has been there every step of the way on my home journey. He has always answered every call or email no matter what time of day or night it was. His professionalism, mentorship, knowledge, honesty, and hard work ethic are much respected and appreciated. I never felt that he was just trying to sell me a house, but that he was a mentor to answer my questions and help me to make the best decision for my family. Words could never express the amount of gratitude I have for Armando and highly recommend him as your next agent."

When Armando isn't working, he's staying active in his community by donating to local schools, sponsoring events and helping out in any way he can. "I'll go visit schools and provide teachers breakfast here and there," he says. During any free time, he's usually at the beach, golfing, or cooking.

Looking ahead, he hopes to grow a team of passionate people while continuing to work closely with his clients. "I don't want my agents to do all the work with me handling the backend, I still want to be out there and producing. I'm a people person and I really love what I do."



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